

# Transforming Donor Relationships

Enhance your impact through strategic donor engagement, seamless donation management, and advanced donor retention.





# **About Our** Company

Our journey at SwiftCore Technologies began in January 2020, inspired by our previous experience at the SickKids Foundation, where we automated donor management and donation processing. Since then, SwiftCore, a Toronto-based digital agency, has been driven by a constant need to innovate and build systems that provide real-world impact. We achieve this through partnerships with private sector and non-profit organizations whose mission is to make a positive difference in the world.

#### A Brief Story About The Company



# Our Expertise



We are proud of our expertise in the not-for-profit sector and our ability to streamline everyday processes.

#### 02 Innovation

Our strength lies in providing creative solutions to real-world problems that can hinder your mission.

#### 03 Fundraising

Our combination of marketing and technical strategies will maximize your fundraising operations.

### 04 Data Management

Do more with your data and unlock key insights about your operations for intelligent decision making and outreach.





## The Challenge for Non-Profits

### **Pain Points**

#### **Donor Retention**

Increasing need to build and retain a loyal donor base.

#### **Donation Complexity**

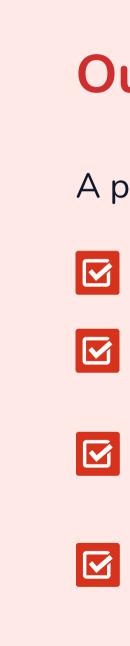
Complex donation management and reporting.

#### **Receipt Compliance**

Efficient receipt management for legal compliance and donor transparency.

#### **Resource Constraints**

Limited time and resources to implement comprehensive donor communication.



### **Our Solution**

- A powerful, all-in-one **platform** that
  - Streamlines donor management
  - Automates reporting and receipts
  - Enhances targeted communication
  - Freeing up your team to focus on mission impact.



# **Our Approach- A Holistic Journey**







#### **IDENTIFY**

Prospect, reach and attract potential donors

#### **WELCOME**

Simplify and enhance the initial donation experience

#### ACKNOWLEDGE

Reinforce trust with prompt, personalized receipt management.



#### **ENGAGE & RETAIN**

Encourage ongoing support and build relationships through personalized engagement and consistent communication





## **Identify Ideal Donor**

**Prospecting - Finding Donor Leads** 

**Targeted Outreach** 

#### **Prospecting - Finding Donor Leads**

We identify potential donors who share an interest in your cause.

Build Donor Profile

**AI-Powered Matching** 

Broaden Search

Targeted Outreach

#### **Targeted Outreach**

Engage donor leads through tailored communication.

**Customized Messages** 

Multi-Channel Outreach



#### **ENGAGE & RETAIN**

#### **Expand Reach**







## Identify Ideal Donor

Prospecting - Finding Donor Leads

**Targeted Outreach** 

#### Expand Reach with Campaign and Peer-to-Peer Fundraising

Increase visibility through Ad campaigns and mobilize current supporters to help expand your donor base.

- Social Media Ads
- Search engine ads
- **Solution** Email & Content Marketing



#### **ENGAGE & RETAIN**

#### Expand Reach







### Welcome New Donor

Donor Management

#### **Donor Management**

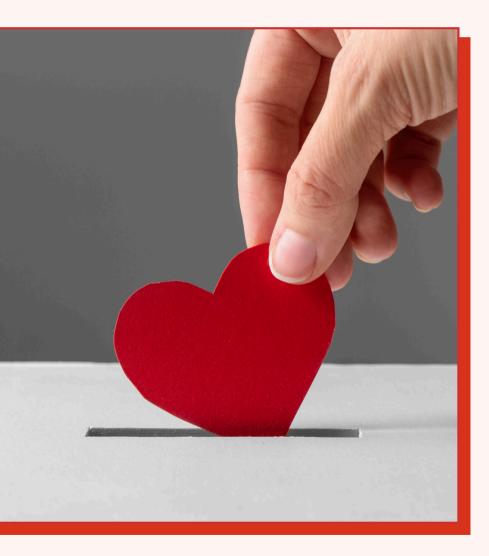
Centralized database for tracking donor details, interactions, and preferences.



Clearer understanding of each donor, enabling personalized engagement.

#### **ENGAGE & RETAIN**

#### **Donation Management**







### Welcome New Donor

Donor Management

#### **Donation Management**

Track, manage, and allocate donations seamlessly for transparency and efficiency.



Streamline processing and automate receipts to create a friction-free experience.





#### **ENGAGE & RETAIN**

**Donation Management** 





IDENTIFY WELCOME

ACKNOWLEDGE

### **Receive and Acknoledge the Donation**

Secure Donation Processing

#### **Secure Donation Processing**

Secure, PCI-compliant payment gateway that supports a range of payment options.



Safe, seamless donations that enhance donor convenience and confidence.





#### **ENGAGE & RETAIN**

#### Receipt Management





### **Receive and Acknoledge the Donation**

Secure Donation Processing

#### **Receipt Management**

Automated, compliant, and branded receipts for every donation.



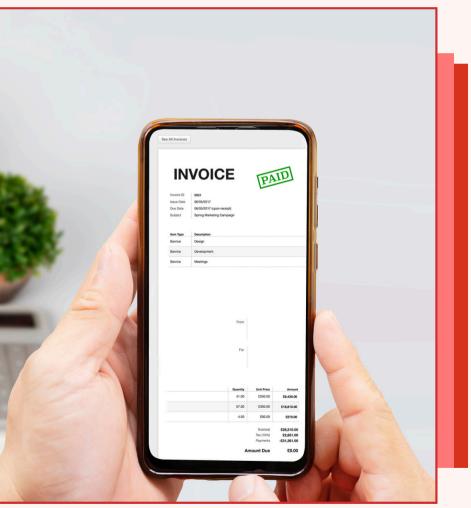
Clear, timely acknowledgment of each donation, reinforcing donor confidence.





#### **ENGAGE & RETAIN**

#### **Receipt Management**





IDENTIFY WELCOME ACKNOWLEDGE

### **Donor Engagement & Retention**

Monthly Giving Program

Advanced Donor Segmentation

#### **Monthly Giving Program**

Set up recurring monthly donation options to ensure steady funding.



Reliable, predictable funding and a loyal donor base committed to your cause.

#### **Tailored Communication & Retention**





### **Donor Engagement & Retention**

Monthly Giving Program

Advanced Donor Segmentation

#### **Advanced Donor Segmentation**

Segment donors based on demographics, past donations, and engagement history.



Targeted segments allow for more personalized and effective outreach.



**Tailored Communication & Retention** 





### **Donor Engagement & Retention**

Monthly Giving Program

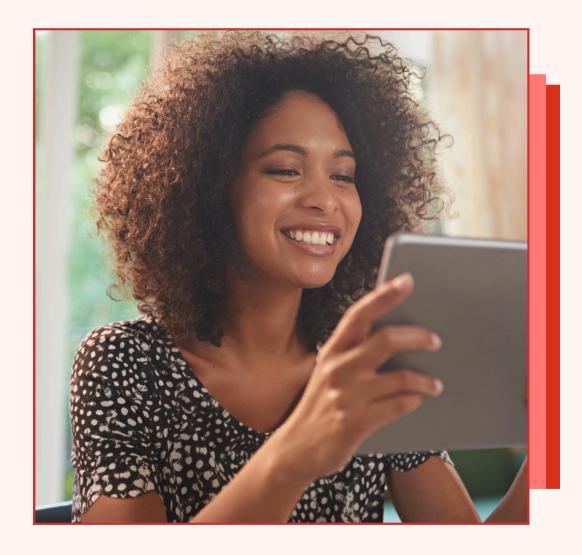
Advanced Donor Segmentation

#### **Tailored Communication**

Strengthen relationships with existing donors through personalized. Use milestone-based touchpoints, impact updates, and donor appreciation messages.



Build stronger relationships and increase retention by keeping donors informed, appreciated, and connected to the impact.

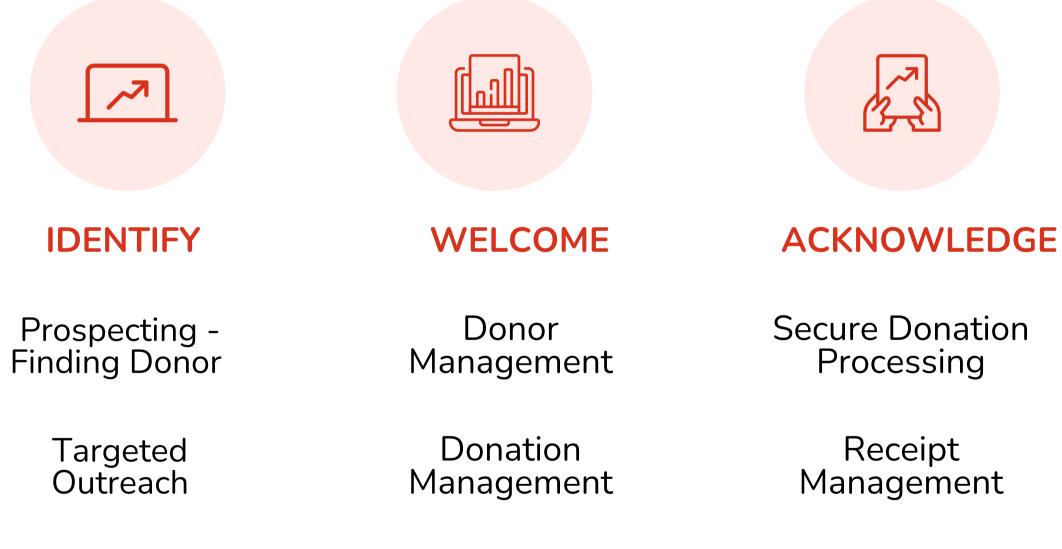


**ENGAGE & RETAIN** 

#### **Tailored Communication & Retention**



# **Our Approach- A Holistic Journey**



Expand Reach



#### **ENGAGE & RETAIN**

Monthly Giving Program

Advanced Donor Segmentation

**Tailored Communication** 



## Why Partner With Us?

#### Expertise

Proven experience in helping non-profits optimize donor engagement.

#### **Comprehensive Solution**

Everything needed to build, engage, and retain a strong donor base in one platform.

#### **Proven Impact**

Real-world examples of increased donor retention and improved fundraising outcomes.

### **Success Story**

fundraising efforts.

#### **Pontifical Mission Societies (PMS)**

- SwiftCore Tech partnered with the PMS to build a comprehensive CRM portal, streamlining their day-to-day operations and facilitating their
- By migrating their existing platform from a legacy
- desktop application to an online portal, we
- introduced automation to their manual
- workflows, enhancing efficiency and productivity.



## You're in Good Company!



#### **Pontifical Mission Societies**

Toronto, Canada













# **S** Equature





# **Thank You**

### **Contact Us**

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